

Brandt Consolidated Boosts Authoring Speed and Compliance with TotalSDS

Executive Summary

Brandt Consolidated, a global leader in agricultural products, turned to TotalSDS to streamline its complex SDS creation process. Danielle Knox, Regulatory Affairs Manager, previously managed SDS authoring for Brandt's international operations using an outdated, server-based solution that caused IT headaches and process delays. By switching to TotalSDS Author, Danielle gained a cloud-based, intuitive platform that drastically improved authoring speed, regulatory accuracy, and user experience. The move also freed up Brandt's IT department from manual updates and allowed faster SDS generation for private-label clients across North America and beyond.



The Challenge

Danielle Knox was responsible for authoring all of Brandt's SDSs—covering not only U.S. products but also those distributed across Mexico, Central America, and the Caribbean. The company's prior system, was hosted on internal servers, which created problems for both regulatory and IT teams. ***"I actually liked the old platform itself, but it wasn't cloud-based. That created issues for our IT department—it took forever to get updates, and the contact and support weren't great."***

Customer support had diminished significantly over time. Software updates required IT intervention, and communication with the provider lagged until Brandt decided to cancel. ***"When we were trying to cancel our contract, then the customer support suddenly improved. But by then, my boss had enough—he told me to go find something better."***

Danielle explored several vendors, including one used by Brandt's Brazil division, but was impressed by the consistent outreach and follow-up from the TotalSDS team. ***"Other vendors showed me a demo and disappeared. My contact from TotalSDS kept checking in and making sure I had everything I needed. That stood out."***

The Solution

Brandt selected TotalSDS Author for its cloud-based functionality, ease of use, and standout customer support. The intuitive design allowed Danielle to quickly create SDSs with built-in guidance, automated checks, and a "wizard" feature that walks users through the process.

A major improvement was time efficiency. With TotalSDS, Danielle could generate a fully compliant SDS in a fraction of the time it took using the prior system.

"The software helps guide you—if something's wrong, it tells you where to go back and fix it. It's very user-friendly, especially with the wizard tool."

Danielle Knox
Regulatory Affairs Manager
Brandt Consolidated

An Easy and Affordable Solution for the Most Time Consuming Part of Your Safety Plan.

Schedule a Demo
sales@totalsds.com | 813-859-5100
totalsds.com



Brandt Consolidated Boosts Authoring Speed and Compliance with TotalSDS

About Brandt Consolidated

Founded in 1953, Brandt Consolidated is a leading manufacturer and distributor of specialty agricultural products designed to help growers increase crop production and improve plant health. With a footprint in over 80 countries and operations spanning the U.S., Brazil, and Europe, Brandt supports farmers worldwide through innovative solutions in plant nutrition, crop protection, and agronomic services.



“With the previous vendor’s solution, just running hazard classification rules could take 10 to 15 minutes. With TotalSDS, I’m building the SDS as I go—no waiting around. The time savings are dramatic.”

Results

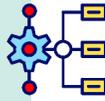
Even in early adoption, TotalSDS Author is delivering measurable benefits for Brandt:



- **Time Savings:** SDSs that previously took 30–60 minutes (or longer with rule processing) can now be created in as little as 5 minutes, especially for straightforward products.



- **Cloud-Based Efficiency:** Eliminated the need for IT-managed updates and enabled remote access from anywhere.



- **Improved Workflow:** Built-in templates and disclosures streamline authoring, particularly helpful for repeated private-label formats.



- **Responsive Support:** Access to training, documentation, and regulatory expertise helped Brandt navigate transport sections and regulatory variations with confidence.



- **Global Scalability:** Danielle authors SDSs in both English and Spanish for U.S., Mexico, and Caribbean markets, while international divisions handle their own localized versions.

Conclusion

Brandt’s move to TotalSDS Author marks a significant upgrade in both operational efficiency and regulatory confidence. The software’s user-friendly interface, speed, and support empower Danielle to handle SDS needs for a complex international product line with ease—and peace of mind.

“I would absolutely recommend TotalSDS. The support is great. The service is great. It’s a major improvement—and I know we’re in good hands as regulations evolve.”

An Easy and Affordable Solution for the Most Time Consuming Part of Your Safety Plan.

Schedule a Demo
sales@totalsds.com | 813-859-5100
totalsds.com

